# The Conversations That Matter

You want teams who can conquer the world. Your teams want leaders they love to follow.

We're the experts at developing both.

## PROGRAM OVERVIEW: BUILDING GREAT TEAMS

#### **OVERVIEW:**

The Building Great Teams program is designed to strengthen teams, help them understand how and why they work the way they do and how they can each influence, empower and adapt to be more effective as peers, managers and leaders. By first focusing on our own Communication Style, we build a cohesive team – one that can trust, collaborate and lean on each other to effectively build the business together.



The Building Great Teams program allows you to have the open, candid and strategic conversations that teams need to perform at the highest level. For a team to move to the next level, dedicated time together is required, a sense of freedom and creativity are desired, and the willingness to explore ideas together, all to allow for rich learning and development.

The key is to create a tight, singular team-approach to Team Development. We will focus on the Team Expectations at a behavioral level so each person understands both the rationale and the emotional reasoning built into human psychology and how we each think and behave, which is part of the overall experience and foundation in building more effective relationships at work.

Appropriately, at the center of this program are the Understanding Self and Others and How to Build Effective Working Relationships modules.

#### **RECOMMENDED AUDIENCE:**

Intact work teams, senior leadership teams, newly formed teams

#### FORMAT:

In-person; preferably off-site

#### LENGTH:

Full-day: 8:30-4:30

#### MATERIALS:

- Everything DiSC Workplace Report
- Facilitator Report
- Team View Report
- Supplemental Report
- Participant Workbooks
- Everything DiSC Workplace Wall Map
- Everything DiSC Interaction Guides

#### FOLLOW-UP AND REINFORCEMENTS:

Our learning goes beyond the classroom. Following your workshop, you will have access to our follow-up and reinforcement materials such as weekly Everything DiSC Tips, access to myeverythingdisc.com, webinars, and more.



Teams and leaders are the key to the success of any organization, business or association. They are also the least developed and nurtured part of most businesses. When a leader struggles, the team struggles. When a team struggles, the business struggles. The challenges that teams and leaders face are frustrating and keep us awake at night.

#### You want teams who can conquer the world. Your teams want leaders they love to follow.

## Tammy Krings is the expert that will help you develop both!

Tammy, the CEO of The Conversations That Matter, works with leaders to strengthen their teams, articulate their vision, align their work to their goals and shift their culture. Tammy is a sought-after Master Leadership Coach and Facilitator specializing in customized Leadership Development, Team Effectiveness, Executive Coaching and Everything DiSC Train-the-Trainer Programs.



Tammy Krings is one of the top 5 Everything DiSC experts worldwide, facilitating programs for top-level leadership and their teams on how to use the Everything DiSC framework to build, align and nurture their culture.

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