# The Conversations That Matter

You want teams who can conquer the world. Your teams want leaders they love to follow.

### We're the experts at developing both.

## PROGRAM OVERVIEW: LEADERSHIP ESSENTIALS TOOLKIT

#### **OVERVIEW**:

Our Leadership Essentials Toolkit is designed to help accelerate the growth and development of your leaders by providing skill-based development with proven leadership competencies. We have an integrated approach that includes four main components: Workshops, Coaching, Participant Fieldwork and Behavioral Measurement. Our Leadership Essentials Toolkit is co-created with you, based on sound leadership principles: building self-awareness, aligning the team, building cohesion and having productive conflict. Our Leadership Essentials Toolkit will also include recommendations from outside resources that could augment your Leadership Development.



#### Leadership Essentials Toolkit helps participants:

- Build greater self-awareness of how their Communication Style impacts team members and peers
- Refine interpersonal and leadership flexibility to adapt behaviors in the moment versus after-the-fact
- Create more effective relationships and drive organizational results in a creative, authentic, and fulfilling manner for self and everyone involved
- Proactively focus on the future and think beyond their own needs and day-to-day obligations (gain perspective) by setting individual and team goals and holding people accountable to the key priorities
- Establish goals, priorities, accountabilities and a connectedness to their work for the Organization.
- Adapt to and motivate their team for effective, trust-based work

The purpose of the program is to measurably improve leadership performance and influence among your teams and peers so that we can address the needs of the business and to be ready for expanded roles in your organization.

#### **RECOMMENDED AUDIENCE:**

Leaders, Managers, and Influencers

#### FORMAT:

4 Skill Building Workshop Intensives, 3 small group coaching sessions

#### LENGTH:

7 months

#### MATERIALS:

- Leadership Matters Tool Kit
- 360 Assessment
- Top Leadership Recommended Reading
- The Conversations That Matter Interaction Guides

#### FOLLOW-UP AND REINFORCEMENTS:

Pulse Feedback Through Coachmetrix, an online coaching portal



Teams and leaders are the key to the success of any organization, business or association. They are also the least developed and nurtured part of most businesses. When a leader struggles, the team struggles. When a team struggles, the business struggles. The challenges that teams and leaders face are frustrating and keep us awake at night.

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## Tammy Krings is the expert that will help you develop both!

Tammy, the CEO of The Conversations That Matter, works with leaders to strengthen their teams, articulate their vision, align their work to their goals and shift their culture. Tammy is a sought-after Master Leadership Coach and Facilitator specializing in customized Leadership Development, Team Effectiveness, Executive Coaching and Everything DiSC Train-the-Trainer Programs.



Tammy Krings is one of the top 5 Everything DiSC experts worldwide, facilitating programs for top-level leadership and their teams on how to use the Everything DiSC framework to build, align and nurture their culture.



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