

# The Conversations That Matter



**You want teams who can conquer the world.  
Your teams want leaders they love to follow.**

**We're the experts at developing both.**

## PROGRAM OVERVIEW:

# THE CONVERSATIONS THAT MATTER

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The Conversations That Matter (TCTM) program is designed to help teams engage in purposeful, deliberate conversations that otherwise don't get addressed or are tucked away for another day. Yet, it is these very conversations that have a profound impact on team engagement, trust, communication and acceleration. If not addressed, it's these very conversations that stand in the way of true success and team excellence.



Appropriately, at the center of this program is The Conversations That Matter model: Courage, Compassion, Intention and Connection – the core framework that will help us create the breakthroughs and transformation needed to advance to the next level.

### Engaging in Meaningful Team Conversations

- The Conversations That Matter program provides you with the structure and process to have the open, candid and critical conversations that teams need to perform at the highest level. For teams to move ahead, dedicated time together is required, a sense of freedom and creativity are desired, and the willingness to explore ideas together, which allows for rich collective learning and growth.
- The key is to create a tight, singular team-approach – focusing on one relationship at a time. We will focus on the Team Expectations at a behavioral level so each person understands both the rationale and the emotional reasoning built into human psychology and how we think and behave, which is part of the overall experience. We will explore the science behind change and why we attach to deeply rooted beliefs that stand in the way of fully engaging in workplace relationships.

## RECOMMENDED AUDIENCE:

Intact work teams, senior leadership teams,  
newly formed teams

## FORMAT:

In-person; preferably off-site

## LENGTH:

Full-day: 8:30-4:30

## MATERIALS:

- Participant Workbook
- TCTM Wall Map
- TCTM Interaction Guides
- Everything DiSC Productive Conflict

## FOLLOW-UP AND REINFORCEMENTS:

Our learning goes beyond the classroom. Following your workshop, you will have access to our follow-up and reinforcement materials such as weekly Everything DiSC Tips, access to [myeverythingdisc.com](http://myeverythingdisc.com), webinars, and more.

## About Tammy Krings

Teams and leaders are the key to the success of any organization, business or association. They are also the least developed and nurtured part of most businesses. When a leader struggles, the team struggles. When a team struggles, the business struggles. The challenges that teams and leaders face are frustrating and keep us awake at night.

**You want teams who can conquer the world.  
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**Tammy Krings is the expert  
that will help you develop both!**

Tammy, the CEO of The Conversations That Matter, works with leaders to strengthen their teams, articulate their vision, align their work to their goals and shift their culture. Tammy is a sought-after Master Leadership Coach and Facilitator specializing in customized Leadership Development, Team Effectiveness, Executive Coaching and Everything DiSC Train-the-Trainer Programs.



Tammy Krings is one of the top 5 Everything DiSC experts worldwide, facilitating programs for top-level leadership and their teams on how to use the Everything DiSC framework to build, align and nurture their culture.

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